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## Solid Ventures has invested in iB&X SaaS Platform for Operational Safety Excellence in global production plants and continues to add value

**AMSTERDAM (October 7, 2020)** – Solid Ventures has invested in Amsterdam based iB&X Safety SaaS “Unite-X” platform and continues to add value by sharing tech scale up knowledge, experience and support in growing the team with SaaS industry veterans. iB&X is a technology-driven platform focused on the Health, Safety and Environment (“HSE”) of food, pharma and chemical industries with a global reach to customers such as DSM and Akzo Nobel.



iB&X is *the* HSE partner in accelerating safety execution and profitability via their Unite-X platform to achieve Operational Safety Excellence and efficiently implement a ‘Zero incident’ strategy.

Solid Ventures invested at the time when the Unite-X SaaS platform was ready to scale and deal with the demands for the global roll-out for 62 DSM production plants worldwide.

iB&X Safety SaaS “Unite-X” platform was founded as a HSE consultancy firm and transformed to a scalable Safety focused SaaS technology platform in 2019. iB&X is led by the management team consisting of Sjoerd Nanninga and Barbro Stalbrink. Due to their long term experience and longstanding relationships with large enterprises like Akzo Nobel, iB&X was enabled as one of the first movers with their Safety SaaS platform.

The “Unite-X” platform, in this large fragmented global Safety market, is well positioned to take advantage of the market opportunities, because the execution is impeccable and fast!

Barbro Stalbrink, iB&X’ Chief Sales Officer and Chief Operating Officer: “We are happy with the value added support and sounding board of Solid Ventures in our transition from HSE service provider to a scalable Safety SaaS platform “Unite-X” platform servicing multinational corporate customers all around the world.”

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Robert Wilhelm, Managing Partner of Solid Ventures: “The combination of two experienced entrepreneurs with a market leading HSE platform solution in a SaaS business model in a fragmented, growing and large addressable market makes this a very promising investment”.

**Solid Ventures team:** Robert Wilhelm, Dennis Blom

## Enquiries

For further enquiries, please contact Robert Wilhelm: [rwilhelm@solidventures.nl](mailto:rwilhelm@solidventures.nl)

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## About Solid Ventures

Solid Ventures, founded in 2005 and successor of the NeSBIC Technology Funds, founded in 1997 by Robert Wilhelm, is an experienced tech growth investor with a combined track record of over 75 tech investments, with proven success investment stories like Versatel (NASDAQ / Tele2), Scarlet Telecom (Belgacom), Oxxio (Centrica / Eneco), Immidio (VMWare), Mirror42 (ServiceNow), BackupAgent (Acronis), etc.

Solid Ventures invests with leading and experienced venture & growth investors in Western Europe and Colombia in promising tech platform companies with home run potential.

Solid Ventures is regulated by the Authority Financial Markets (“AFM”) in the Netherlands and adheres to the guidelines set out by Invest Europe (investeurope.eu).

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